

### Leading the way in cell & gene therapy

New York, June 2016

From genes to therapy

#### Forward-looking statements

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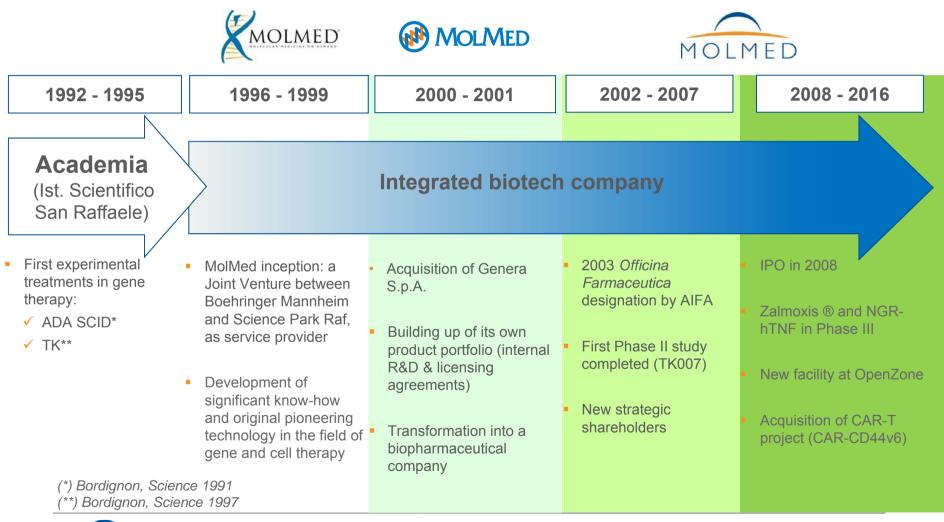
Declaration by the official Corporate Financial Reporting Manager:

The undersigned herewith attests, pursuant to Article 154-bis, paragraph 2 of the Italian Consolidated Law on Finance (Legislative Decree 58/1998), that the accounting disclosure contained in this presentation matches documentary evidence, corporate books, and accounting records.

Andrea Quaglino, Chief Financial Officer, official Corporate Financial Reporting Manager

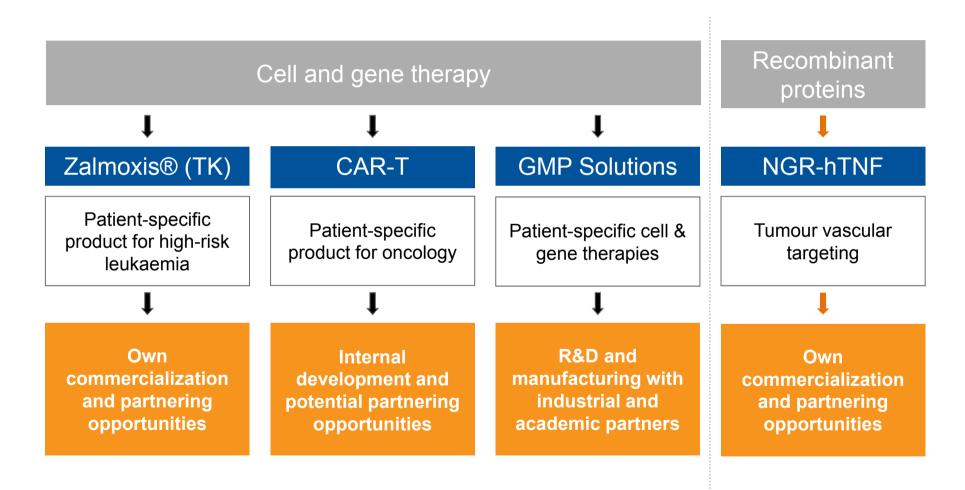


### From academia to public company



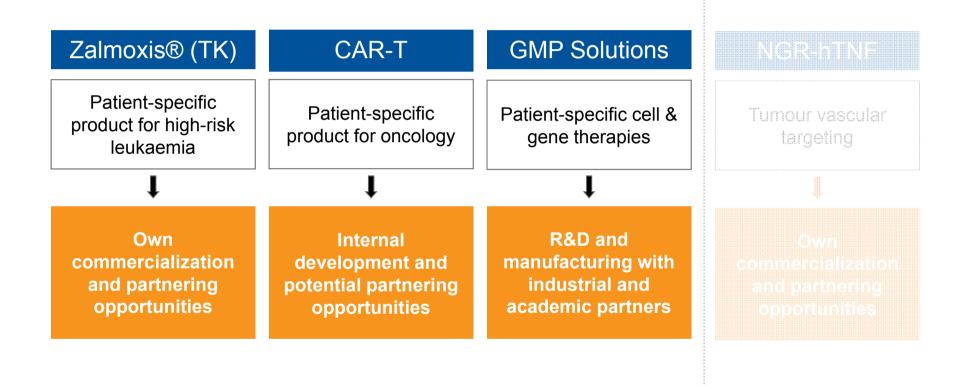


### MolMed's offer: two technology platforms





### *Two technology platforms: cell & gene therapy*





### *Leading position in Europe in cell & gene therapy*

- More than **15 years experience** in RV/LV vector manufacturing and genetically modified T-cells and hematopoietic stem cells
- Two novel investigational treatments: Zalmoxis® (TK), a cell-based therapy enabling bone marrow transplants from partially compatible donors, in absence of post-transplant immune-suppression, currently in Phase III in high-risk acute leukaemia and CAR-CD44v6, an immuno-gene therapy project potentially effective for many haematological malignancies and several epithelial tumours, currently in preclinical development
- **Authorization** for manufacturing products for clinical trials and for market
- Long lasting collaboration with pharma, biotech, charities and academia (GSK, Telethon, San Raffaele Hospital)
- One of the largest and most advanced facility for cell transduction and vector production in the cell & gene therapy field
- Opportunity to partner with US and EU biotech and pharma companies for the clinical implementation of cell & gene therapy programs

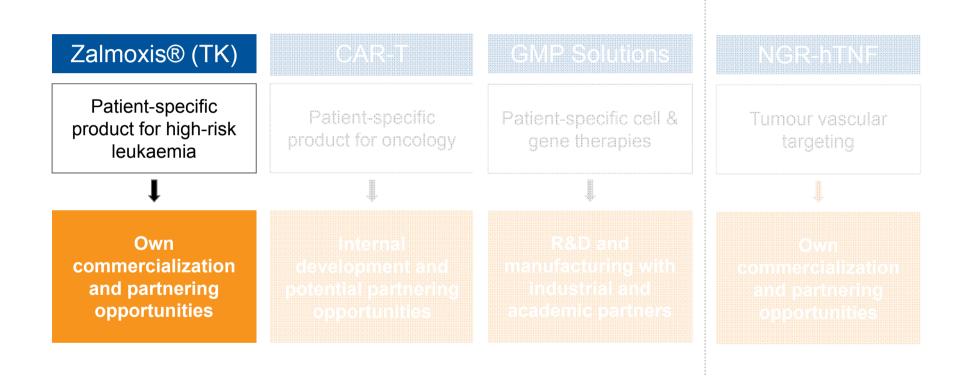


# *Cell & gene therapy activities: for proprietary products and for external partners*

Vector	Therapy	Product developm	nent	Clinical manufacturing	<i>Commercial development</i>	Commercial manufacturing
RV	ТК					MOLMED
RV/LV	CAR- CD44v6		10LM	ED		
RV	ADA					gsk
LV	MLD WAS				⇒ gsk	
LV	βThal MPS-I GLD CGD					
	DMD			<b>M</b> elethon		
LV	Hemophilia	••••••••••••••••••••••••••••••••••••••	Jndisc	losed multinational	biotech	
LV	MM		XX g	enenta <sub>science</sub>		



### Two technology platforms: cell & gene therapy





# Zalmoxis<sup>®</sup>: MolMed's paradigm of immuno-gene therapy of cancer

- Cell-based therapy enabling bone marrow transplants from partially compatible donors, in absence of post-transplant immune-suppression:
  - Inducing a rapid immune reconstitution associated with prolonged survival, regardless of disease status at transplant
  - Readily controlling Graft-versus-Host-Disease (GvHD) in 100% of patients, without administering immune-suppressive drugs
- Safety and efficacy data of Zalmoxis<sup>®</sup> trials compared to data from both EU and US registries (EBMT and CIBMTR):
  - Halved non-relapse mortality, particularly due to infections
  - Increased overall survival
- Currently in Phase III in high-risk acute leukaemia, it is the largest immuno-gene therapy of cancer program, with more than 170 patients treated worldwide
- Under evaluation by EMA for a Conditional Marketing Authorization
- Patent protection up to 2030 (with SPC) and Orphan Drug designation in Europe and US: proof of unmeet clinical need for patients lacking HLA-matched donor
- 2 GMP facilities for in-house vector production and patient's cell transduction

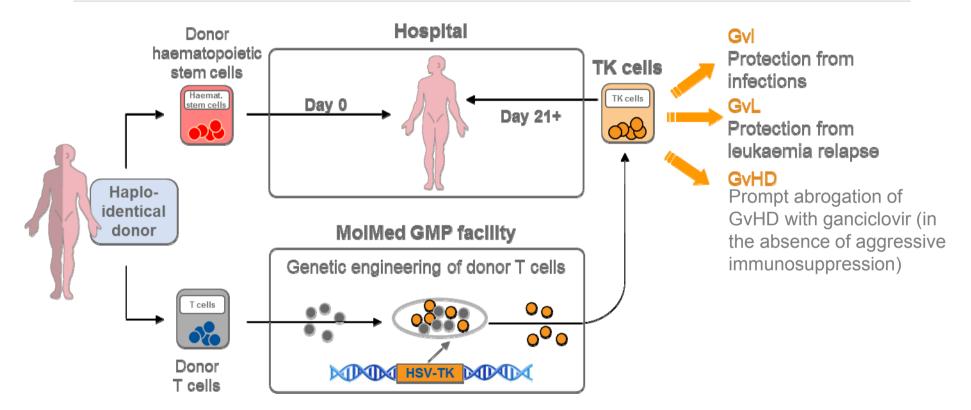


### *Limits of haploidentical HSCT: GvHD*

- Since donors and patients are not fully matched, there is a higher risk of graft-versus-host-disease (GvHD), which is the most severe adverse reaction occurring after the transplantation, caused by donor T cells
- There are two protocols currently used to prevent GvHD:
  - 1. T-cell depletion
  - 2. Post-transplant immunosuppression → mainly through cyclophosphamide administration
- TK is now emerging, in the scientific arena, as a promising method to overcome major limitations of haplo-HSCT, increasing the rate of success and enabling a curative approach to virtually all patients in clinical need *(Michael Pulsipher, Blood, 31 July 2014)*



#### Zalmoxis<sup>®</sup> allows to preserve the GvI and GvL effects while controlling GvHD



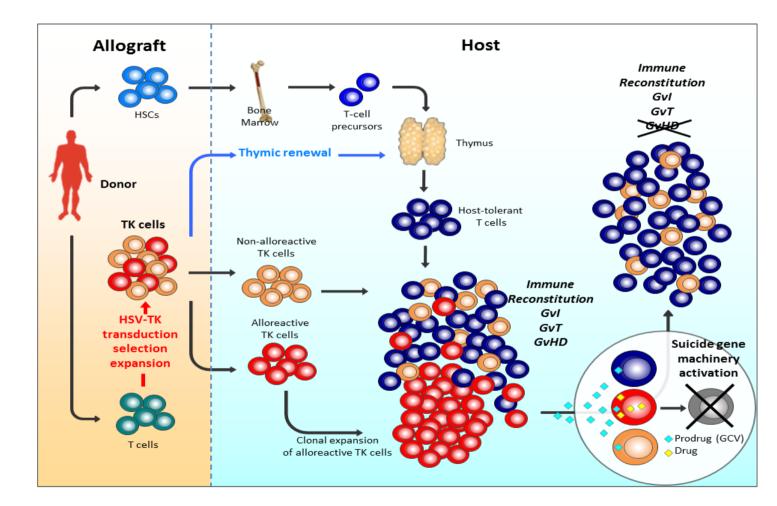
The TK haploidentical HSCT procedure makes a suitable donor available for any patient, without interfering with the timeframe of a normal transplantation

Bordignon, Hum Gene Ther 1995; Bonini, Science 1997; Bonini, Nat Med 2003; Traversari, Blood 2007; Ciceri, Blood 2007; Ciceri, Lancet Oncol 2009



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### Selective control of GvHD: ganciclovir is active only on proliferating TK cells

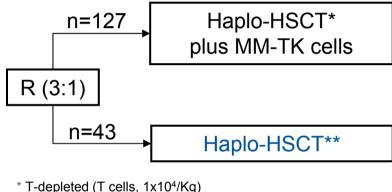




#### TK008 (Phase III trial): study design

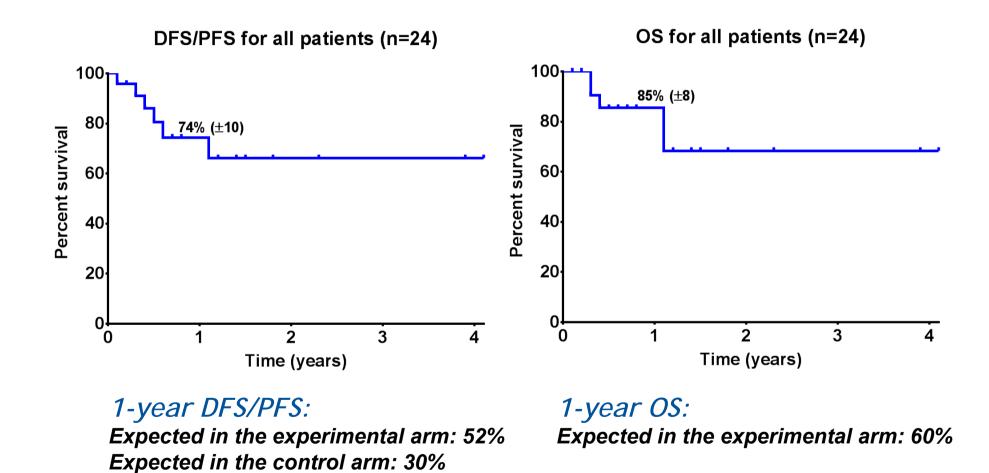
- Key inclusion criteria
  - ✓ AML-ALL at high-risk in first CR
  - ✓ AML-ALL in ≥ second CR
  - ✓ secondary AML in CR
  - ✓ advanced-stage AML/ALL
  - Iack of HLA-matched relat/unrel donor
- Stratification
  - disease status (1st vs > 1st vs relapse)
  - performance status (0 vs 1)
  - country
- Endpoints
  - ✓ Primary: DFS/PFS
  - ✓ Key secondary endpoints: OS, NRM, CIR, IR, GvHD
- Statistics
  - ✓ n=170 patients
  - ✓ HR=0.55;
  - 1-β=80%; α=0.05 1-year DFS, 30% vs 52%
- Dose of MM-TK cells: 1x107/Kg
  - Up to 4 monthly doses, in absence of IR and/or GvHD
  - Starting 21 to 49 days after HSCT
  - IR: CD3+ cell count ≥ 100/µL





```
**T-depleted (T cells, 1x10<sup>4</sup>/Kg)
or
**Unmanipulated BM/PB + HD CTX
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## *TK008: disease-free survival (DFS) and overall survival (OS)*

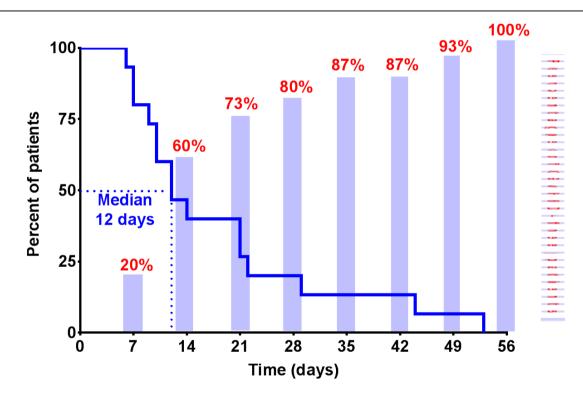


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### *TK008 & TK007 (pooled): Rapid and complete resolution of GvHD*

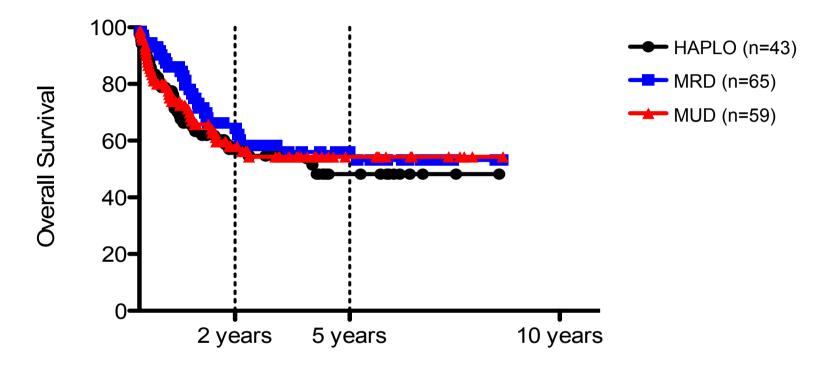
TIME TO RESOLUTION AND % OF PATIENTS GVHD FREE FROM GVHD ONSET (DAYS; N=16)



Note: Pulled data from TK007 and TK008 (experimental arm) Source: ASH Meeting 2014, Abs. 2535



### The TK technology in haploidentical transplants



The use of TK has enabled:

- the execution of haploidentical donor transplants, with an overall survival similar to transplants from fully compatible donors
- the extension of eligible transplant patients from 50% to 85%



## Zalmoxis market potential (EU): strong growth and relevant upsides

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### *Two technology platforms: cell & gene Therapy*

Zalmoxis® ((TK)	CAR-T	GMP Solutions	NGR-hTNF		
Patient-specific product for high-risk leukaemia	Patient-specific product for oncology	-			
	ţ	99 99 99			
	Internal development and potential partnering opportunities		Own commercialization and partnering opportunities		



## *CAR-T: the new frontier of immune-gene therapy for cancer*

- On April 13, 2015, MolMed significantly expanded its pipeline, entering one of the most promising fields of new anticancer strategies, tumour "immune-gene therapy", by purchasing the project CAR-CD44v6 from the San Raffaele Hospital
- A CAR (Chimeric Antigen Receptor) is an engineered receptor, usually derived from an antibody, that grafts an arbitrary specificity (usually of a monoclonal antibody) onto an immune effector cell (usually a T cell), thus directing patient's immune system against cancer via the recognition of a specific antigen on the surface of tumour cells
- The CAR-CD44v6 is specific for the CD44v6 antigen, which is expressed by haematological tumours (e.g. leukaemia and multiple myeloma) and by several solid tumours of different histotypes, including breast, lung and colon carcinomas



## *CD44v6 is expressed by several blood and solid cancers*

CD44 is over-expressed in haematological and epithelial tumours

- 60% of AML and 90% of MM express CD44v6
- Historically knowns as «metastatic factor» in multiple epithelial cancers, including:
  - ✓ **breast cancer** (triple negative)
  - pancreatic adenocarcinoma
  - head & neck cancer
- Crucial role in growth of brain tumour stem cells
- Specifically expressed on colon cancer stem cells

The target is clinically validated

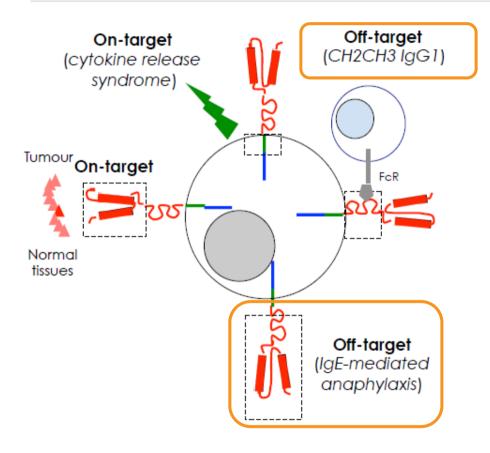
Clin Cancer Res. 2006 Oct 15;12(20 Pt 1):6064-72.

A phase I dose escalation study with anti-CD44v6 bivatuzumab mertansine in patients with incurable squamous cell carcinoma of the head and neck or esophagus.

Tijink BM<sup>1</sup>, Buter J, de Bree R, Giaccone G, Lang MS, Staab A, Leemans CR, van Dongen GA.



## *Off-target toxicities might be managed by exploiting the combination of a suicide gene*



Source: Casucci et al, Cancer Immunol Immunother



#### **OFF-TARGET TOXICITIES**

- CD44v6 expression by normal cells
- Cytokine release syndrome
- Non-specific spacer-mediated activation
- CAR-CD44v6 expression on effector cells



Use in combination with TK suicide gene

### *Two technology platforms: cell & gene therapy*

Zalmoxis® (TK)	CAR-T	GMP Solutions	NGR-hTNF
Patient-specific product for high-risk leukaemia	Patient-specific product for oncology	Patient-specific cell & gene therapies	Tumour vascular targeting
		Ļ	
		R&D and manufacturing with industrial and academic partners	



#### Challenges in cell & gene therapy

Scientific idea, **Discovery &** Vision



**Preclinical** and Clinical **Development** 



Process, Manufacturing and Control



La persistencia de la memoria (Salvador Dalì, 1931)

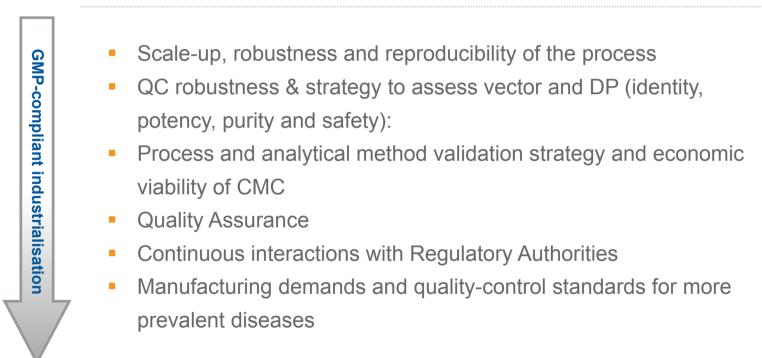


Translation (>15-20 years)



# Challenges in Process, Manufacturing and Control of cell & gene therapy...**fully managed by MolMed**

#### Bench



#### Bedside



### Almost 15 years of GMP manufacturing for MolMed's GMP facility at DIBIT (Milan)



AIFA/UAO/P/ 11650) Roma, 17 NOV. 2015

n. aM - 170/2015 del 13/11/2015

AI/A

#### **Ufficio Autorizzazioni Officine**

- Authorized GMP manufacturing facility since 2003 for clinical programs
  - Patient-specific manufacturing and production of critical reagents for cell&gene therapy
- Authorized GMP manufacturing facility for commercial products in 2015\*
  - Zalmoxis (TK)
  - Strimvelis (ADA-SCID): EMA authorization on Apr. 1st, 2016

Note: (\*) Authorization of manufacturing for commercial products is subordinated to product specific-marketing authorization by EMA



#### *GMP Solutions – Activities with third parties*

- Impressive track record of successful completion of development programs in collaboration with industrial and academic partners
- Tailored programs spanning from early development phase up to marketcompliant manufacturing processes
- Flexibility in agreement structuring according to partner's needs:
  - ✓ feasibility studies
  - ✓ initial fee-for-service contracts
  - milestone-based strategic agreements
  - Iong lasting collaborations including IP exclusivity
  - ✓ long term GMP suite reservation
- Support for clinical development and regulatory activities, based on long lasting experience of interaction with EU and US authorities



#### EMA marketing authorization on Strimvelis<sup>TM</sup>



PRESS RELEASE

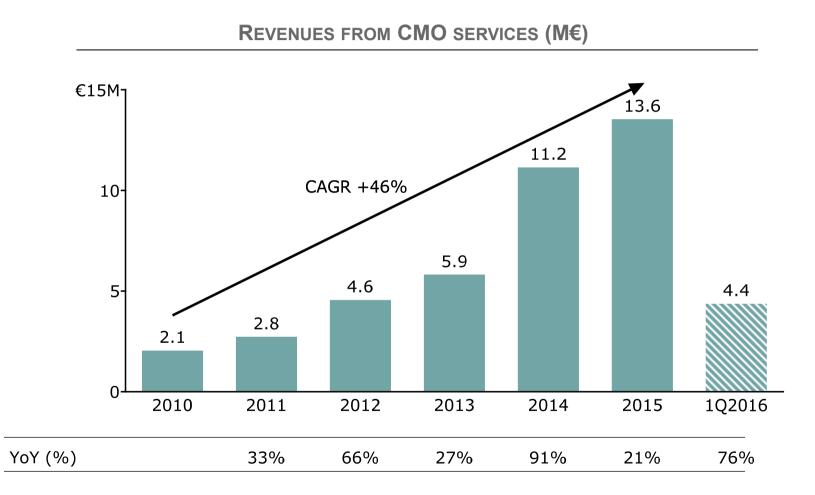
#### The European Commission grants the European marketing authorisation to Strimvelis<sup>TM+</sup> GSK stem cell therapy for ADA-SCID patients

Milan (Italy), May 30, 2016 – The European Medicines Agency (EMA) has approved Strimvelis, the first *ex- vivo* stem cell gene therapy to treat patients with a very rare disease called ADA-SCID (Severe Combined Immunodeficiency due to Adenosine Deaminase deficiency). Strimvelis (autologous CD34+ cells transduced to express ADA) is the first corrective gene therapy for children to be awarded regulatory approval anywhere in the world. It is indicated for the treatment of patients with ADA-SCID for whom no suitable human leukocyte antigen (HLA)-matched related stem cell donor is available.

[...]



### *Significant growth of revenues from CMO services and partnering with third parties*





### *New MolMed facility at OpenZone Campus, Bresso (Milan)*





## *New GMP facility to face increasing internal and external demand*

- Manufacturing capacity enhanced by 3,300 square meters, three times the current one
- Quality Control and Development laboratories completely equipped
- State of the art design and technical solutions allowing modular usage of the facility
- Possibility of customized suite layout in accordance with partner's needs
- Additional 21 clean rooms will be gradually made operational and authorized starting from second half 2016
- People hiring and training program ongoing



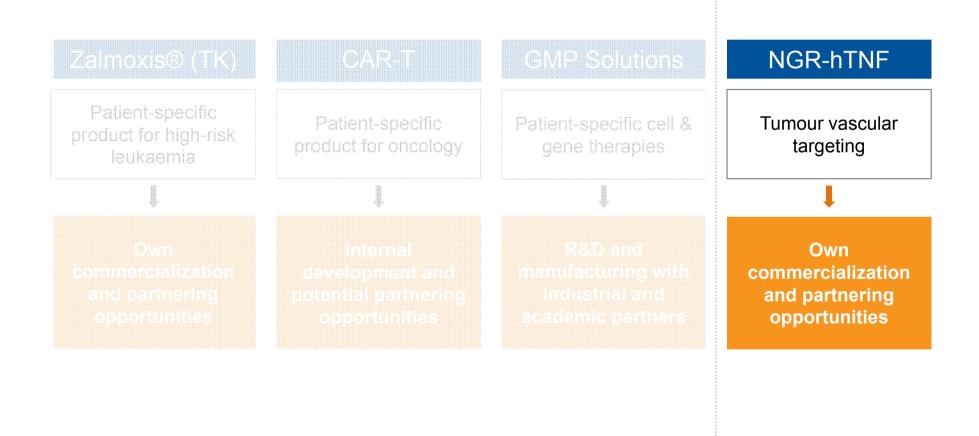
Grade C Corridors – walls, windows and false ceiling in sealing step



*Grade B/C/D rooms' variable air volume regulators* 



#### Two technology platforms: recombinant proteins





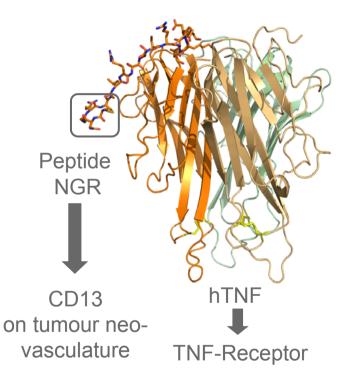
# *NGR-hTNF : a high potential vascular targeting agent in late stage development*

- Statistically significant efficacy data from randomized studies in mesothelioma, NSCLC, soft tissue sarcomas and ovarian cancer
- Phase III data in mesothelioma data indicate a statistically significant increase of survival in patients with a very poor prognosis (~50% of population)
- Grounds for conditional/accelerated approval
  - rarity/seriousness of disease with high and rapid mortality
  - significant safety profile (no therapy discontinuation because of toxicity)
  - benefit/risk balance highly positive
  - lack of either approved drug or valid therapeutic option
- Patent protection up to 2029 and orphan drug designation in EU and US
- Filing for conditional/accelerated approval in EU and US for high-risk mesothelioma patients as second-line treatment foreseen in Q4 2016
- Business strategy: out-licensing / partnership



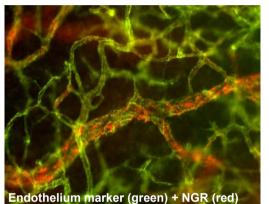
## *NGR-hTNF: a safe and selective recombinant protein*

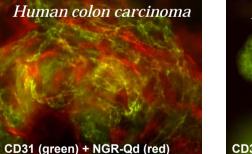
#### Recombinant fusion protein



Doses of 0.8 µg/sqm systematically show antitumour activity

Specific NGR binding to tumour blood vessels







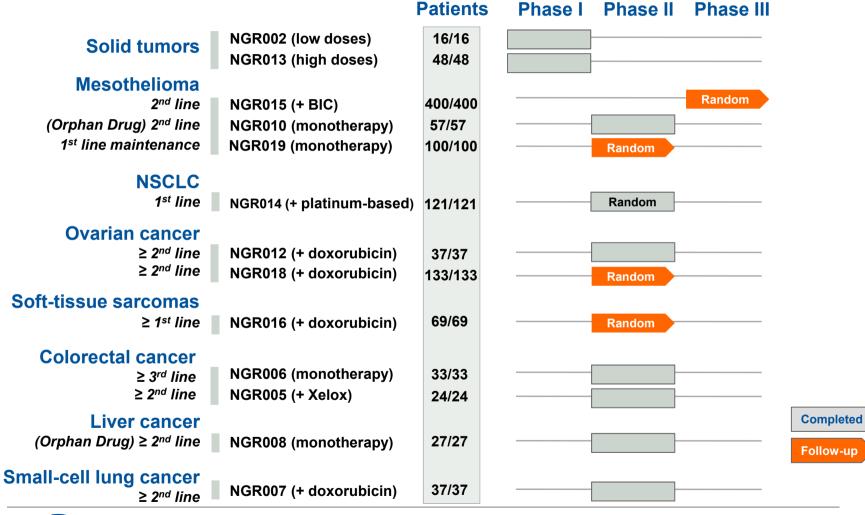
CD31 (green) + NGR-Qd (red)

Whole mount analysis of tissues obtained from the same patient (N=3)

### NGR binds to tumour vessels of CRC and not to those of normal intestine



### *NGR-hTNF: clinical development with more than 1.000 enrolled patients*



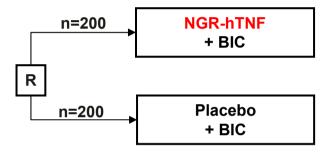


#### NGR015 (Phase III in mesothelioma): study design

- Primary endpoint
  - ✓ overall survival (OS)
- Key secondary endpoint
  - ✓ progression-free survival (PFS)
- Stratification factors
  - ✓ performance status (0 or 1-2)
  - chemotherapy (yes or no)
  - chemotherapy agent
- Statistical considerations
  - α=0.05; 1-β=0.80; HR=0.72; n=390 (306 events)
  - ✓ accrual time: 33 months
  - median follow-up time: 18.9 months
  - subgroup analysis by 8 baseline risk factors: age, sex, PS, histology, EORTC score, best response to prior therapy, neutrophil-to-lymphocyte ratio (NLR) and treatment-free interval (TFI)
- Investigational sites: 41 in EU (Italy, UK, Poland, Belgium, France, Spain, Sweden, Ireland and Netherlands), USA, Canada and Egypt

Source: ASCO 2015 Abs 7501 Oral presentation

 Indication: Patients with advanced malignant pleural mesothelioma who had previously failed a pemetrexed-based regimen



NGR-hTNF/placebo

 $0.8 \ \mu g/m^2$  weekly until progressive disease (PD)

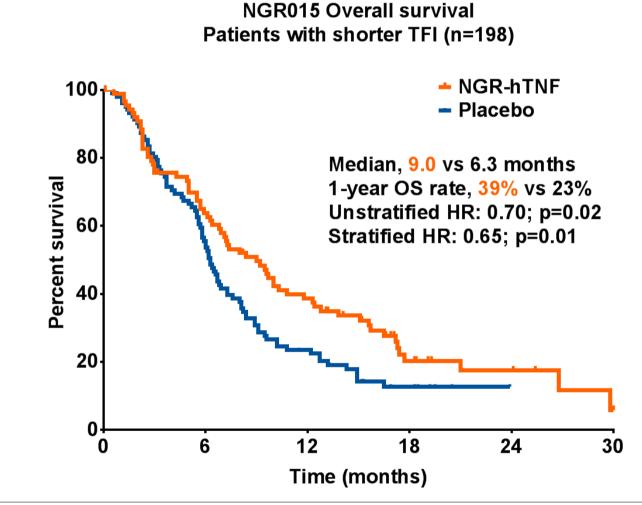
#### **BIC (Best Investigator Choice)**

- Supportive care only
- Single-agent chemotherapy (up to max 6 cycles)
- gemcitabine (1,000-1,250 mg/m<sup>2</sup> iv d1+8 q3w)
- vinorelbine (25 iv or 60 os mg/m<sup>2</sup> d1+8 q3w)
- doxorubicin (60-75 mg/m<sup>2</sup> iv d1 q3w)

(95% of patients treated with chemotherapy)

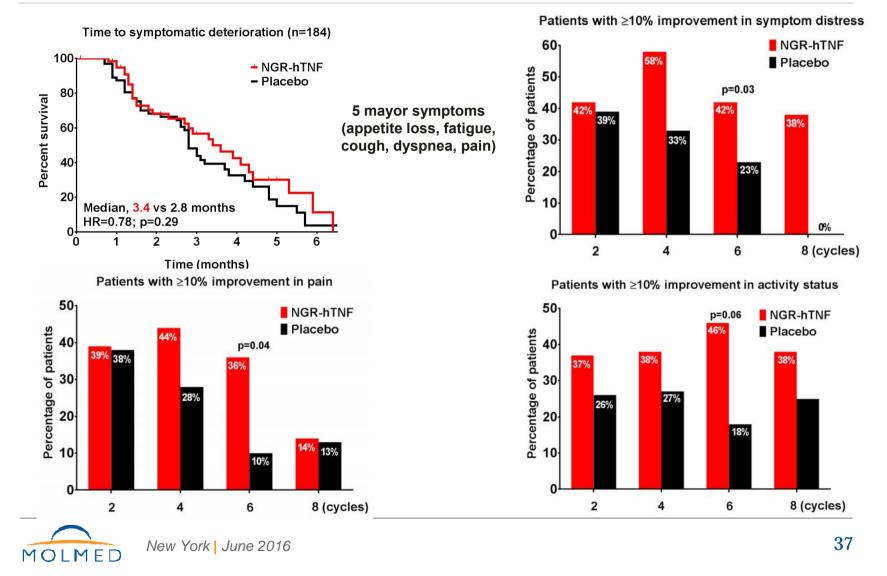


### NGR015: significantly improved survival in the patient subset with short TFI





#### NGR015: subset with short TFI Quality of Life (Patient-Reported Outcomes)



#### Market potential of NGR-hTNF

Indications	Clinical phase	<i>Incidence*</i> (EU27, USA, CA)	Incidence* (CN, JP, KR)			
Pleural Mesothelioma First line - Maintenance	II	8'300	3'000			
Pleural Mesothelioma Second line	III	5'800	2'100			
Sarcomas	П					
Ovarian carcinoma Platinum-resistant	ll					
Liver carcinoma Sorafenib-resistant	II	> a blockbu	> a blockbuster potential			
SCLC	П					
NSCLC Squamous histology	II					
Colorectal carcinoma	II					
Total		> 1'000'000	> 1'500'000			

\* source: Globocan 2012 (http://globocan.iarc.fr/Default.asp)



### Key financials

#### Income Statement

	First Quarter		Δ	F	Y	Δ
(amounts in Euro thousand)	2016	2015	%	2015	2014	%
Operating revenues	5,343	2,658	101.0%	16,764	12,422	35.0%
Revenues from activites for third parties	s <i>4,40</i> 8	2,499	76.4%	13,576	11,181	21.4%
Operating costs	9,383	6,799	38.0%	37,302	25,050	48.90%
Operating result	(4,040)	(4,141)	2.4%	(20,538)	(12,628)	(62.6%)
Net result	(4,126)	(4,232)	2.5%	(20,784)	(13,003)	(59.8%)

#### Net Financial Position

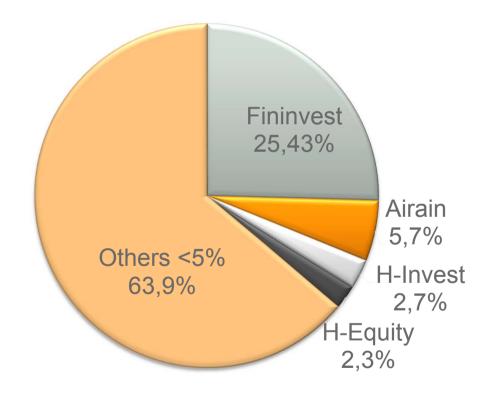
	Mar. 31,	Dec. 31,	$\Delta$		
(amounts in Euro thousand)	2016	2015	€	%	
Net Financial Position*	23,832	29,938	(6,107)	(20.4%)	

\* Including solely cash and cash equivalents as the Company has no indebtedness



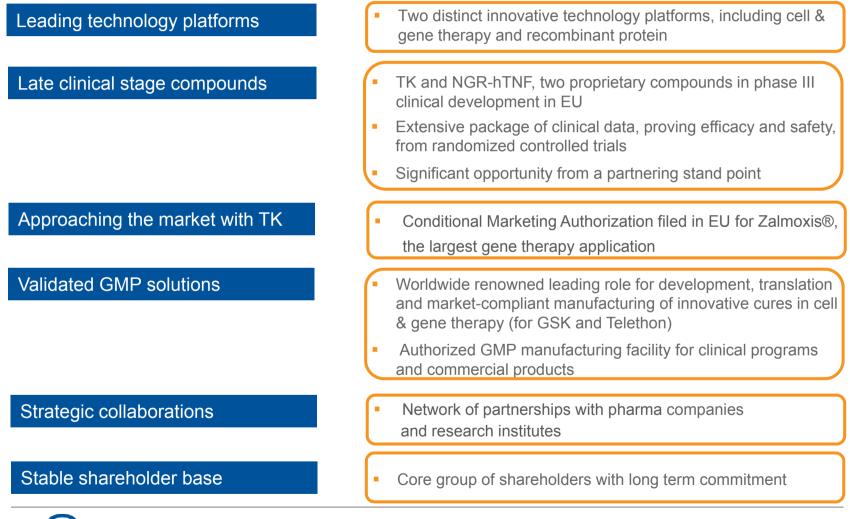
### Shareholders' structure (at April 7, 2016)

Market cap: ~152 M € (at June 2, 2016)



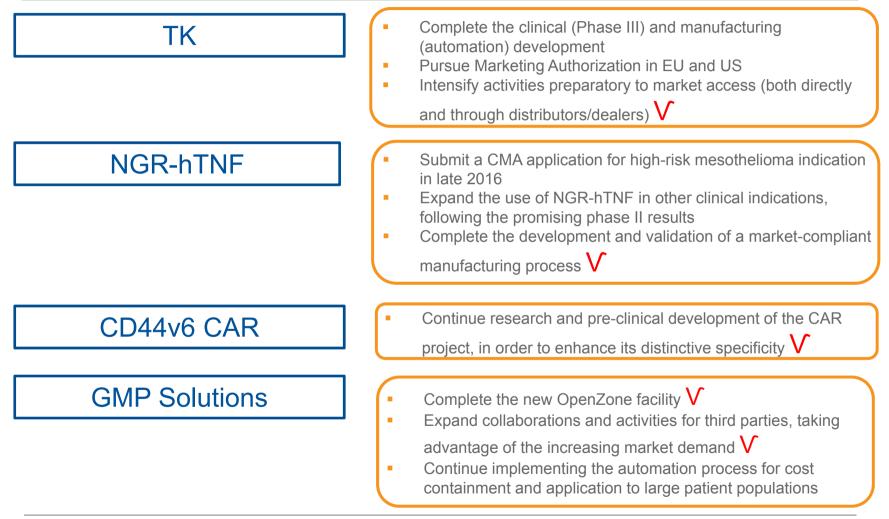


# MolMed is uniquely positioned to capitalize on the positive dynamics of the cell & gene therapy field





### *Our priorities (and 2016 achievements V)*





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